



- IT Staffing
- Headquartered in Bellevue, WA
- Offshore recruiting operations

“Our recruiters are much more efficient and our management team has an accurate and up-to-date picture of our full revenue potential.”

Manoj Naidu, Sr. Account Manager

Aditi Staffing

## Challenge

- VMS-based clients are core to Aditi Staffing's business model
- Over 30 clients releasing 1500 jobs per month from 10 different VMS
- Previous tool used could not support the variety of VMS
- The order status in Bullhorn was never updated and recruiters could not manually enter all the jobs

## Solution

- Aditi Staffing engaged VMS Access to automatically load all of their VMS reqs across all of the VMS directly into Bullhorn
- Aditi Staffing and VMS Access' support team work together to create the highest quality Bullhorn jobs possible
- Aditi Staffing appreciates the ability to self-manage their accounts via the VMS Access Customer Portal

## Result

- 100% of our orders are in Bullhorn, giving us a complete and accurate view of our VMS book-of-business
- Open orders meetings are more productive because recruiters no longer waste time talking about halted or closed jobs or jobs that should be in the system but aren't - they focus on how to fill more orders



### VMS ACCESS

Loading VMS reqs into Bullhorn, quickly and reliably, 24/7